

Teran Realty LLC

Fee Schedule

Effective 20040615. Subject to change without notice

Commission Schedule, Sales

Land up \$100K asking price	10%
Land \$100 - 150K	9%
Land over \$150K	8%
Residential property under \$50K	8%
Residential property \$50 - 75K	7%
Residential property over \$75K	6%
Commission, Commercial/Industrial	10%

Commission Schedule, Rentals

First year or part / Gross rent	10%
Subsequent years or renewals	6%

Hourly and fee based services

Broker's Price Opinion, w/ written appraisal	\$150.
Principal Broker	\$125./hr
Associate Broker	\$70./hr
Licensed salesperson	\$50./hr